

Cultural Council of Greater Jacksonville, Inc.

Performance Snapshot

October 2017 through January 2018

2017/2018 YTD SUMMARY				
	BUDG	JAN '18	VARIANCE	% of Budg
Revenues	\$825,826	\$827,166	(\$1,340)	100.16%
Expenses	\$845,242	\$840,268	\$4,974	99.41%
Surplus/(Deficit)	(\$19,416)	(\$13,102)	(\$6,314)	67.48%

STAFF TREND		
	Budg	Act
FTE	8	8
PTE	2	0
TOTAL	10	8

NEW PROJECTS (YTD)		
	Budget	Actual
DIA 2	\$7,284	\$7,559
Water	\$3,750	\$3,750
LaVilla	\$0	\$0
Board	\$7,500	\$3,000

MAJOR PROGRAMS YTD	
	Revenues
Arts Award	\$2,500
SOTA	\$0
VyStar	\$20,310
Comm First	\$0
FL Blue	\$25,000

DONORS/SUPPORTERS		
	17/18 Goal	YTD
Campaigns	250	15
SOTA	200	0
VyStar & CF	400	19
Board	15	3

CONTINUED FUNDING (YTD)		
	Budget	Actual
DCA	\$9,943	\$9,307
Licens	\$5,000	\$4,660

OPERATING EXPENSES (YTD)			
	Budget	Actuals	Comments
Salaries/Ben	\$172,829	\$166,427	↓ Worker's comp audit
Prof/Contr	\$11,500	\$8,785	↓ Vystar Lecture Series
Prof Dev	\$2,057	\$2,107	—
Gen Occup	\$42,916	\$47,063	↑ Program printing
Grant,Events	\$11,195	\$11,671	—
APP Progr	\$30,684	\$39,158	↑ Computer equip
Fundraise	\$196	\$4,817	↑ Arts Awards

1. YTD there is a \$13,102 deficit. This is expected due to the timing of major Arts Awards funding.
2. YTD revenues are slightly above budget due to the Board donations and higher interest.
3. Expenses are running under budget due to Worker's Comp refunds and spending less than planned in health insurance costs; offset by an increase in printing costs associated with the Annual Giving Campaign.
4. The cash position of the CCGJ is strong with a significant amount of cash deferred for APP related projects.
5. It is important that the CCGJ remain focused on those vital programs that are budgeted to contribute to the overall \$16,000 annual surplus and continue to successfully plan and execute events.

FOCUS ON VITAL PROGRAMS (YTD)					
	Arts Awards	SOTA	Ann Giving	Arts & Drafts	VyStar
Revenues	\$2,500	\$0	\$1,999	\$0	\$20,310
Operating Exp	\$1,391	\$387	\$3,340	\$0	\$8,318
Surplus(Deficit)	\$1,109	(\$387)	(\$1,341)	\$0	\$11,992
Budgeted Surplus	\$105,000	\$5,500	\$9,412	\$15,000	\$4,600
% of Budgeted Surplus	1.06%	-7.04%	-14.25%	0.00%	261%
Probability of Success	80%	90%	80%	70%	100%

These programs have high budget impact in that they are budgeted to contribute to the overall \$16k budget surplus.